

Bailey Morris

The story

A long-standing customer, Bailey Morris upgraded to Opera 3 to increase efficiencies across their international operations.

As a distribution and manufacturing hybrid their operations are diverse, but the flexible nature of Opera 3 ensures all business activities are fully supported.

As part of the upgrade, Bailey Morris have introduced Opera 3 Payroll & HR and Bill of Materials (BOM) for improved accuracy of costings, making full use of the additional features Opera 3 has to offer to reap cost and efficiency savings.

"We're a long-standing user of the Opera platform and have always found the software to be extremely stable, user-friendly and flexible", comments Managing Director Kevin Head. "It's an excellent solution for SMEs such as Bailey Morris as not only is it extremely intuitive and portable, but it has the ability to grow alongside the business. And we've always had excellent support from Pegasus Partner Applied Business Computers, who provide a comprehensive service in the most innovative and patient way."

"Multi-currency operations such as ours aren't without their challenges but, with Opera 3 on board, we know we have the necessary control and visibility across the business to address any issues quickly and efficiently. Opera 3 copes very well with our complex business needs and the historical sales and stock reporting that it provides is a big advantage. For our company, Opera 3 is an invaluable and integral part of our day-to-day business and it's hard to envisage operating without it"

— KEVIN HEAD, MANAGING DIRECTOR, BAILEY MORRIS



The company

Industry: Manufacturing

Established in 1977, Bailey Morris are a leading propshaft manufacturer and component distributor in the UK, with facilities in Cambridgeshire and West London. Operating in four currencies, Bailey Morris serve the UK and many export markets in Europe.

The facts at a glance

Bailey Morris are using:

Opera 3 Sales Ledger, Purchase Ledger, Nominal Ledger, Multi-currency, Cashbook, EC VAT, Invoicing, Sales Order Processing, Purchase Order Processing, Stock Control, Bill of Materials, Payroll & HR, Reporter and Stocktake, as well as Pegasus Instant Messenger and Pegasus XRL.



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